

**CITY OF BETHLEHEM**  
**INTER-DEPARTMENTAL CORRESPONDENCE**

**SUBJECT:** Request for Approval by City Council of Contract Award or Contract Price Increase Pursuant to City Ordinance, Article 121.05 (a)

Project or Contract Reference: Axon Enterprises, Inc. (taser International)  
Quote # Q-139981-43132.728AB  
PA State Contract # 4400013218

**TO:** City Council, all members, and Council Solicitor

**FROM:** Mark DiLuzio, Chief of Police

**DATE:** February 7, 2018

---

On behalf of the Administration, pursuant to City Ordinances, Article 121.05, I request City Council's approval of the following recommendation of the referenced contract award or price increase.

- Check Type of Contract or Change:

The contract is for over \$50,000 and required to be bid under the Third Class City Code. We have advertised the above referenced project and received qualified bids. We recommend award of the contract to the bidder identified and for the reasons stated below.

The recommendation is for a price increase of 10% or more for an existing contract over \$50,000 that was previously bid and awarded under the Third Class City Code.

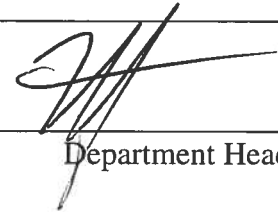
The contract is for the engagement of professional services. We have received one (1) proposal for professional services in connection with above referenced project. We recommend award of the contract to \_\_\_\_\_.

- Is the contract appropriation or price increase included in this year's budget?  yes  no
- Identify contract funding sources (general fund, grants, loans, etc.....):  
General Fund-Police-Account # 0601-41026.
- The name and address of the recommended Professional Service Provider are:  
Axon Enterprises, Inc. (Taser International) Protect Life, 17800 N. 85<sup>th</sup> Street, Scottsdale, Arizona, 85255

- Term of contract or estimated completion date, subject to standard extensions:  
Five Year Contract spread over five years with yearly fees.
- Description of project or scope of services to be provided:  
Goods & Services – 100 Tasers, cartridges, batteries, holsters.
- State the actual or estimated price to the City or the proposed Department budget allowance for the initial term; and state payment rate per unit of service if applicable:  
Year 1 - \$\$42,600.00
- Number of renewal term options and duration of each renewal, if any:  
Five years
- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised: \$215,400.00
- Reasons for recommendation of Administration and Council approval of contract:  
This is a contract to update and increase our non-lethal equipment, tasers, issued to officers. Currently every officer is not issued a Taser. This contract provides the equipment needed, service required and support required to outfit our entire uniform division and some specialized units.

Please approve this recommendation by passing the accompanying resolution. A vote of final approval is requested at the first City Council agenda listing of this matter.

By: \_\_\_\_\_



Department Head

Copies To: Mayor  
 Director of Administration  
 Director of Budget and Finance  
 Law Bureau  
 Purchasing Bureau  
 Controller

Attachment: proposed resolution

RESOLUTION NO. \_\_\_\_\_

Authorization for Contract or Amendment under Article 121.05(a)

BE IT RESOLVED by the Council of the City of Bethlehem that the Mayor and the Controller and/or such other City officials as deemed appropriate by the City Solicitor, are hereby authorized to execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the following named contractor, for the uses and purposes indicated in the supporting Recommendation of Award of Bid or Contract dated February 2018, Axon Enterprises, Inc. (Taser International).

1. Name of Contractor: Axon Enterprises, Inc., Protect Life, 17800 N. 85<sup>th</sup> Street, Scottsdale, Arizona, 85255.
2. Project or Contract Reference: Quote # Q-139981-43132.728AB  
PA State Contract # 4400013218

Sponsored by \_\_\_\_\_

\_\_\_\_\_

ADOPTED by Council this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_.

\_\_\_\_\_

President of Council

ATTEST:

\_\_\_\_\_  
City Clerk